

Vibration Sensors and Monitoring Equipment Developments

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H Hansford Sensors
Excellence in Vibration Monitoring

“The vibration monitoring equipment market is expected to grow from \$987 million in 2014 to \$1,454 million in 2020 at a CAGR of 6.6% between 2015 and 2020.”

Cite: Marketandmarkets

$$K_{(t)} = K_0 * 2^{\frac{t}{T_2}}$$

Moore's Law

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Source: hackmag.com-wp-content/uploads-2015-02-automation

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Source: www.alstomenergy.gepower.com

Monitoring High Value Assets



Source: www.pumpen-wieck.de

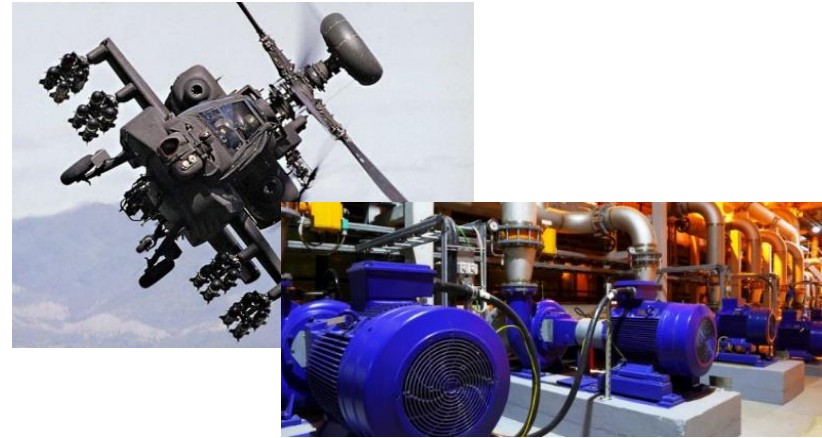


Source: www.wikimedia.org

Monitoring Low Value Assets



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Source: www.drahtmagazin.de
Source: linuxogrenmekistiyorum.com



Less 30%
Sensor Price



Source: www.kks-gifts.com

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Source: hackmag.com-wp-content/uploads-2015-02-automation



Source: www.it-kit.de



4-20 mA Sensors

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Vibration Sensors and Monitoring Equipment Developments



Source: www.nauticexpo.de



Source: www.gtf-freese.de



Source: www.ceno-kreuzfahrten.de

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Source: www.press.lectura.de



Source: www.impegra-gt-club.ch



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Source: www.schwaebische.de



Source: www.mittellandzeitungsdruck.ch



Source: www.latayka-druckindustrie.de

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Opportunity for End User

- Reducing Downtime
- Monitoring Low Value Assets
- Go with Industry 4.0

Opportunity for OEM

- Understand Guarantee Issues
- Understand Customer Processes

Opportunity for Insurance Companies

- Becomes State of the Art
- Understand and Calculate Risks

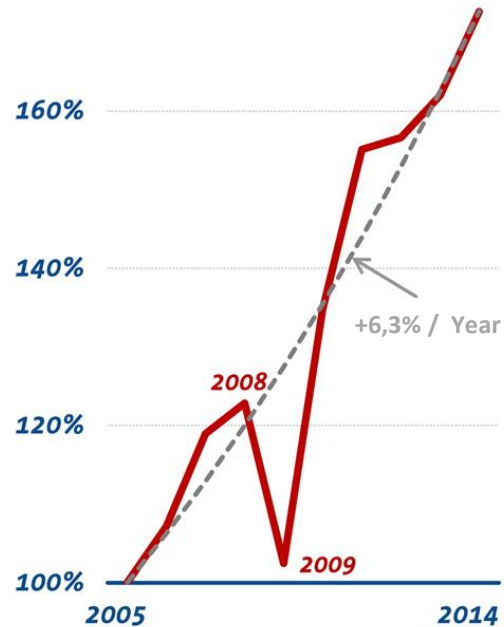
Challenge for Service Provider and Equipment Provider

- Increasing Variety of Machines and Components
- Increasing Number of Channels and Data
- Adapt to a New Market with Need of Low Value Systems

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**Turnover Sensors and Monitoring Equipment
Yearly Value, Compared with 2015 (Index 100%)**



Source: AMA Verband für Sensorik und Messtechnik



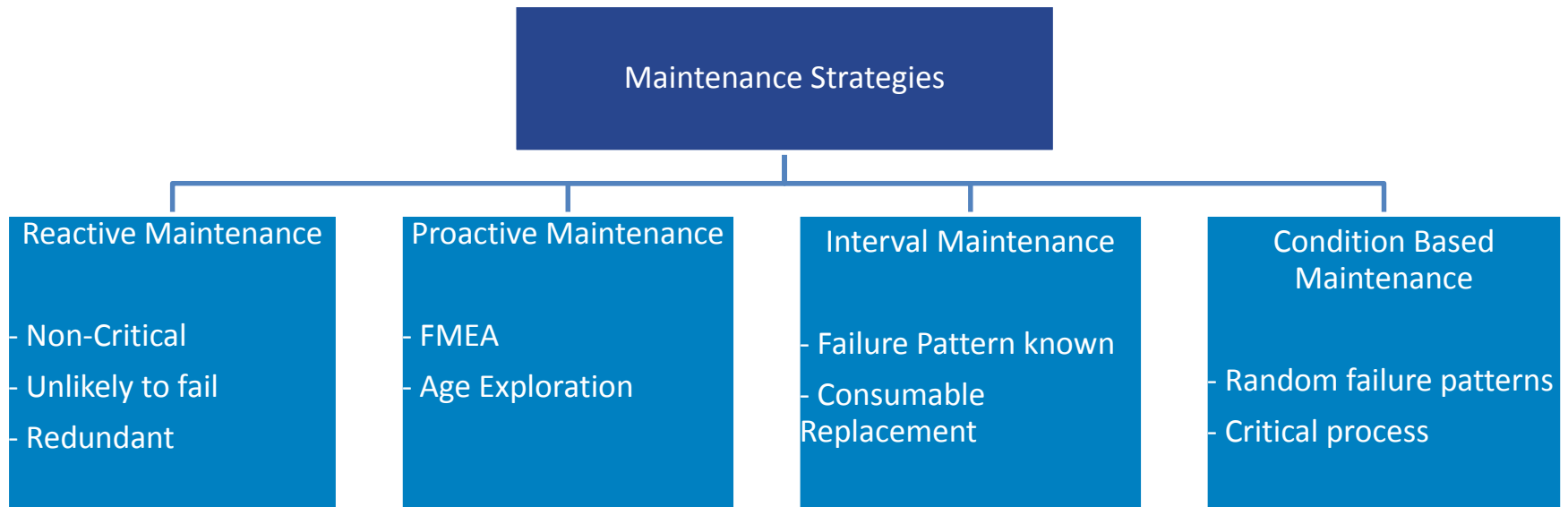
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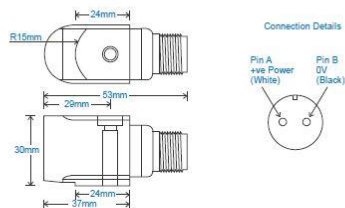




AC acceleration output via 2 Pin MS Connector

- For use with data collector
- Side entry for easy access
- Customisable features

Building services, Pulp and Paper,
Mining, Metals, Utilities, Automotive,
Water, Pharmaceutical



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Text: Arial, minimum 16 points

