



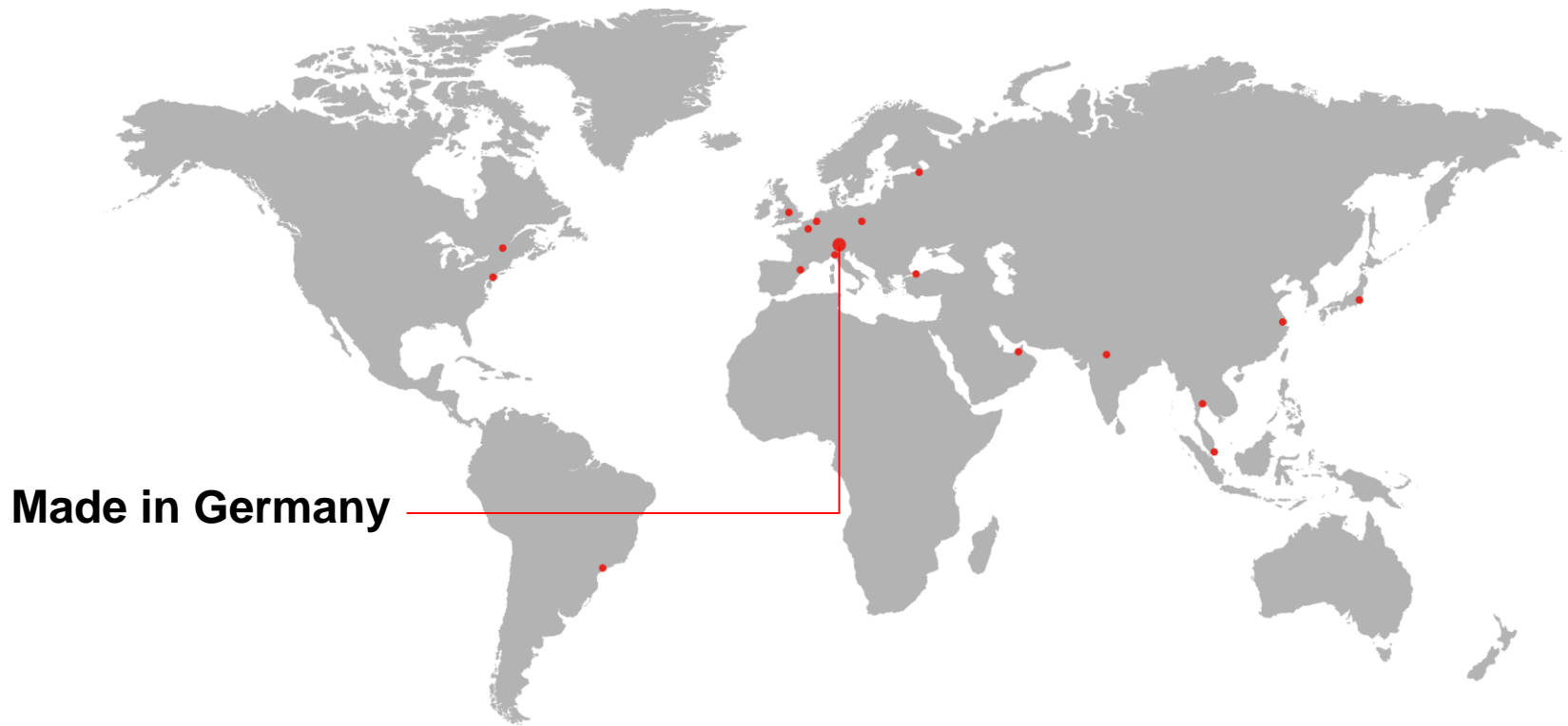
Bearing Reliability Conference & Expo

22. – 23. March 2016

Markus Brotsack



Facts and Figures



1972 Founded by
Dieter Busch

600 Employees
Worldwide

18 Sales & Service
Subsidiaries

Belgium/Netherlands, Brazil, Canada,
China, France, India, Indonesia, Italy,
Japan, Middle East, Poland, Russia,
Singapore, Spain, Thailand, Turkey, UK,
USA

Distributors in

70
Countries

Facts and Figures (2)

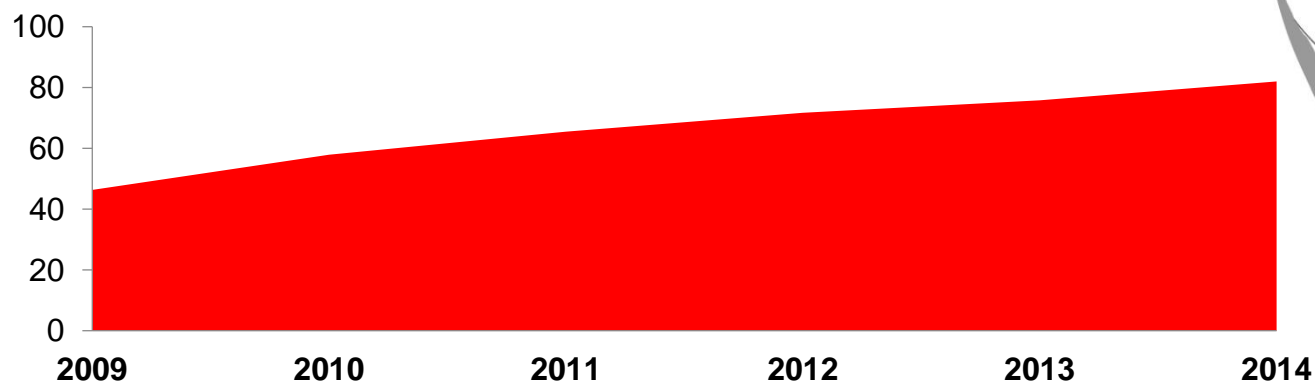
300 Patents
Worldwide

150 Trademarks
Worldwide

20% R&D

Sales
2014 **82** €M

Revenue in €M



Company Activities



We make complex tasks easy to achieve for our customers.


Our Mission

- To be a leading single source provider of premier measurement and monitoring solutions for plant maintenance and quality assurance.

Our Core Activities

- Alignment Systems
- Condition Monitoring
- Nondestructive Testing

Laser Alignment Systems



Systems and services for laser alignment of rotating machinery.

50% failures in rotating machinery are due to misalignment

Why alignment?

- Misalignment increases temperature, vibration and loads
- Misalignment increases wear of bearings, couplings, seals and shafts
- Downtime, production losses and mechanical repairs generate high operating and maintenance costs


Our solutions

- Shaft alignment
- Measurement of machine geometry
- Bore alignment
- Monitoring positional changes
- Roll alignment with PARALIGN

Benefits of alignment

- Longer service life
- Increased MTBF and uptime
- Lower power consumption
- Reduced temperature, vibration and mechanical repairs
- Lower operating costs
- Higher product quality

Condition Monitoring



Systems and services for vibration analysis and monitoring of machine condition.

Condition Monitoring can reduce operation and maintenance costs by up to 50%

Why Condition Monitoring?

- Reduced machine lifetime due to excess vibration and loads
- Reduced machine availability due to unplanned shutdowns
- Increased operating costs
- Unavailability of machine health data for CbM or asset reliability

Our solutions

- Portable data collectors and analyzers
- Online Condition Monitoring
- Continuous wear monitoring
- Machine protection
- Monitoring Services
- Certified Monitoring Center

Benefits of Condition Monitoring

- Early detection of machine problems
- Elimination of root cause before failure occurs
- Reduced vibration and wear
- Increased machine availability
- Reduced operating costs
- CM feeds CbM and asset reliability programs

Nondestructive Testing



Systems and services for quality assurance and process control in production of semi-finished metal products.

Why NDT?

- Faults in products lower quality and productivity
- Impacts on competitiveness and performance
- Compliance to quality standards is getting tighter

Our solutions

- Eddy current testing equipment
- Flux leakage testing equipment
- Sensors and accessories
- Turnkey systems from design to commissioning

Benefits of NDT

- Improved product quality
- Optimized production processes
- Reduced scrap
- Improved productivity and performance

Worldwide Machinery Services



Laser Shaft Alignment



Turbine Alignment



Machine Condition Monitoring



Roll Alignment



Mobile Measurement



Geometric Alignment

Customer Support

- Worldwide After-Sales Services
- Calibration and Repair
- Certified Monitoring Center
- Telediagnosis
- Remote Mentoring

Worldwide Training

- CAT I-IV vibration training
- Alignment training
- Product training
- Onsite training



Solutions for Manufacturing



We serve maintenance professionals in any industry where rotating equipment is in operation.

Poised for the Future



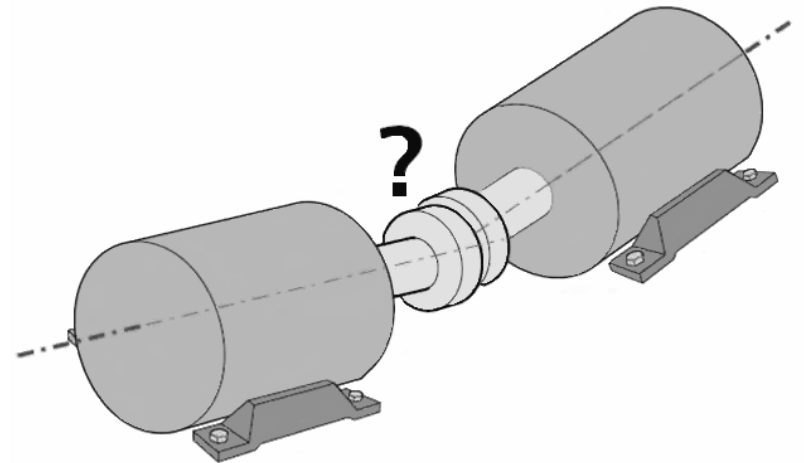
2015:

- Merge of Alignment Systems and Condition Monitoring business units
 - Optimize process efficiency and customer orientation
 - Tight integration of Alignment Systems and Condition Monitoring

Citation:

,Industry worldwide is losing billions of dollars a year due to misalignment of machinery‘

Source:
John Piotrowski: Shaft Alignment Handbook,
CRC Press 2007^{3rd}



Agenda:

- ▶ Short introduction to LCC
- ▶ Costs over lifetime of a pump
- ▶ Alignment of a motor pump systems
- ▶ Relationship between alignment and costs of operation for a pump
- ▶ Effects of misalignment
- ▶ Possible savings – a few examples
- ▶ Summary
- ▶ Examples of alignment in chemical industry
- ▶ Contact data

- ▶ Literature

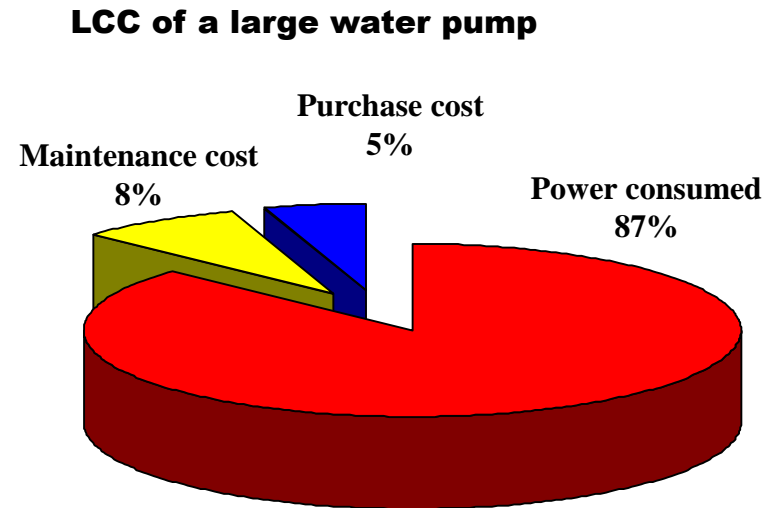
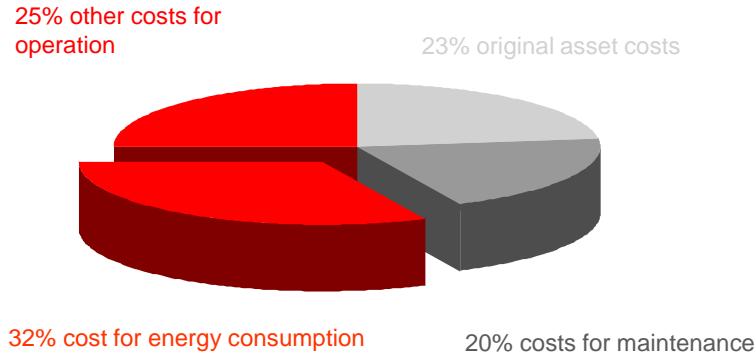
LCC → Life Cycle Costs

LCC includes following details:

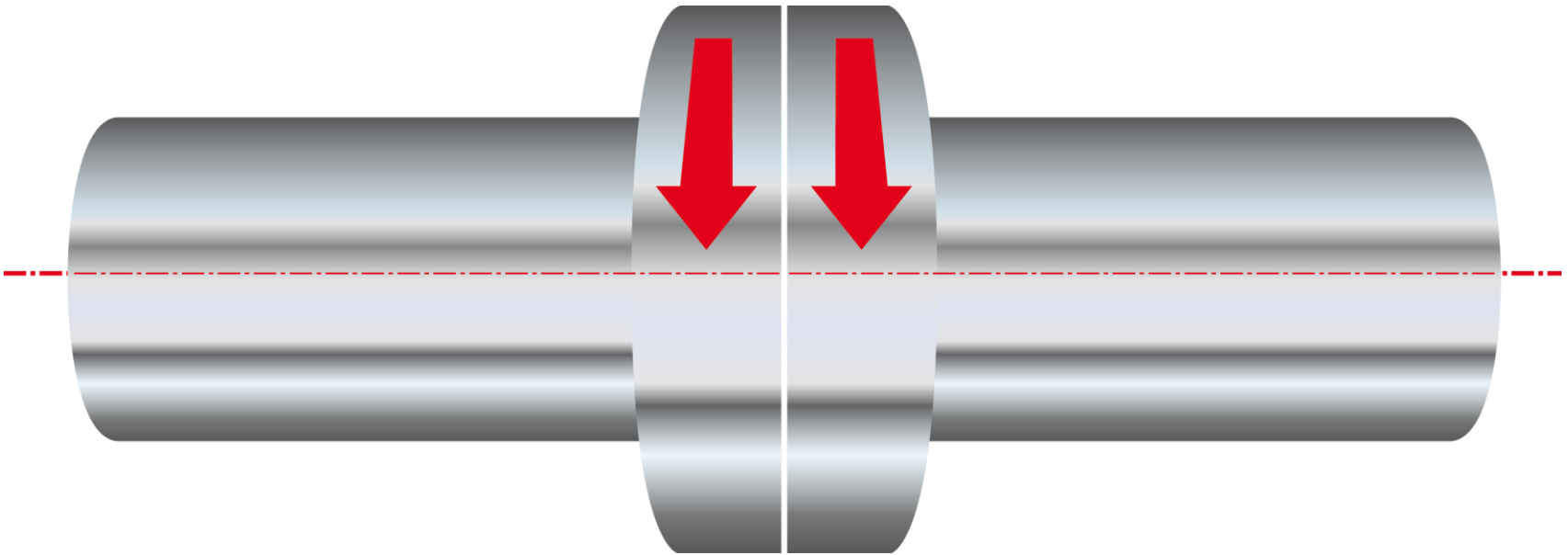
$$\text{LCC} = C_{ic} + C_{in} + C_e + C_o + C_m + C_s + C_{env} + C_{cip} + C_{qu} + C_d$$

Whereas	C_{ic}	→	Original asset costs
	C_{in}	→	Costs for installation
	C_e	→	Costs for energy consumption
	C_o	→	Costs for operation
	C_m	→	Costs for maintenance
	C_s	→	Costs for production downtime
	C_{env}	→	Costs for environmental protection
	C_{cip}	→	Cleaning costs
	C_{qu}	→	Costs for quality improvements
	C_d	→	End of life costs

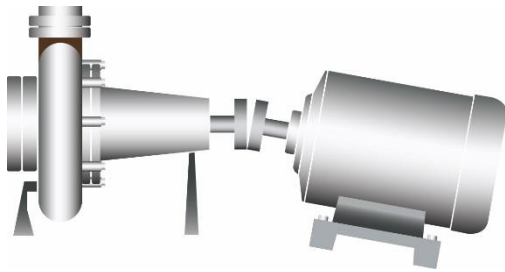
Quelle: dena



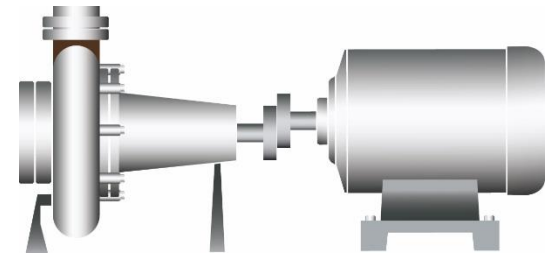
At least 1/3, even up to 4/5, of the LCC are used up for energy, depending on type of pump and application



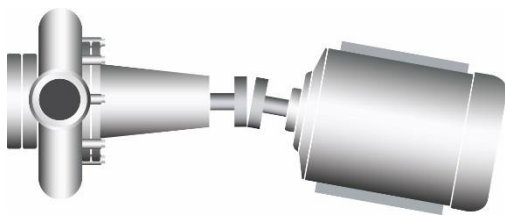
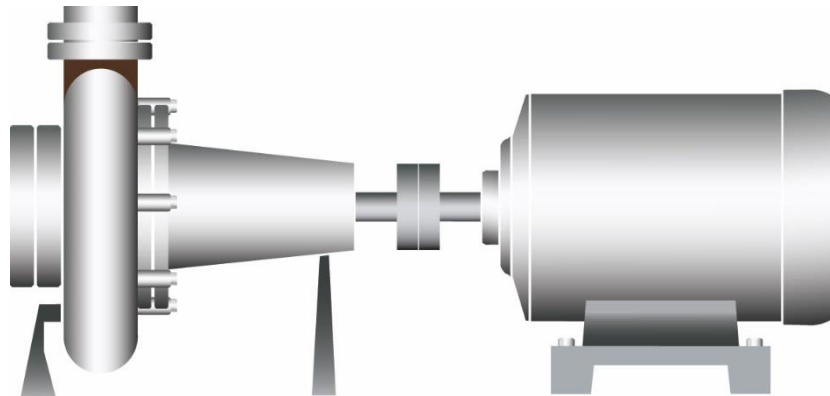
Shafts are aligned, if the two shafts are in line during operation conditions.



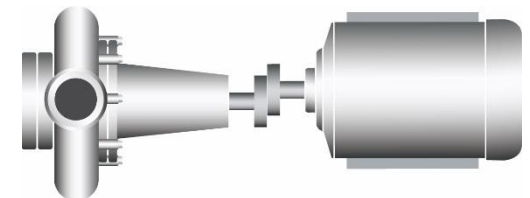
vertical angle



vertical offset

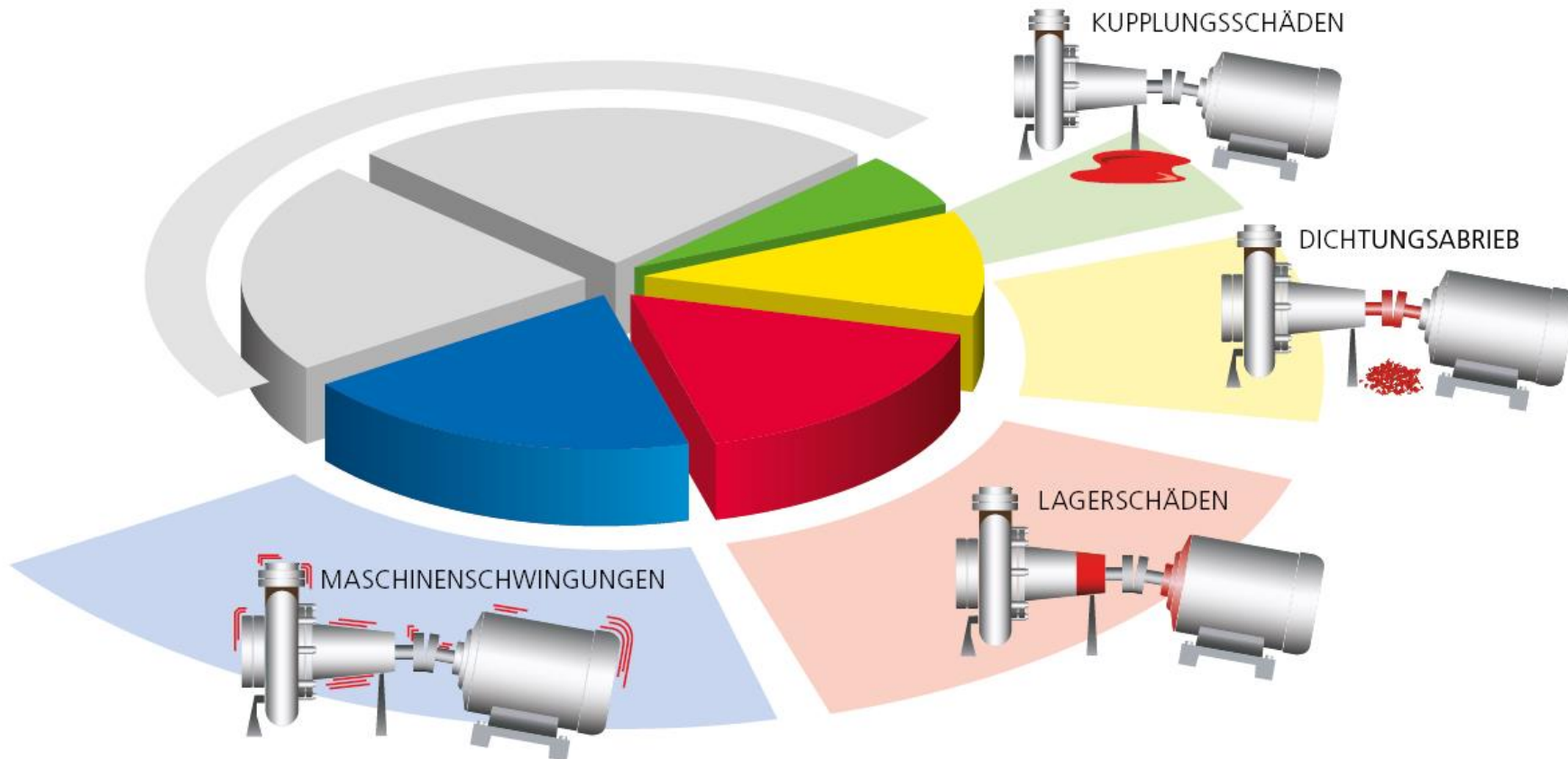


horizontal angle



horizontal offset

- Intelligent condition based maintenance on rotating equipment is part of maintenance strategies. This also includes precise alignment of shafts.
- Analyzing the root causes of break down at rotating machinery it is found that over 50% are due to misalignment.



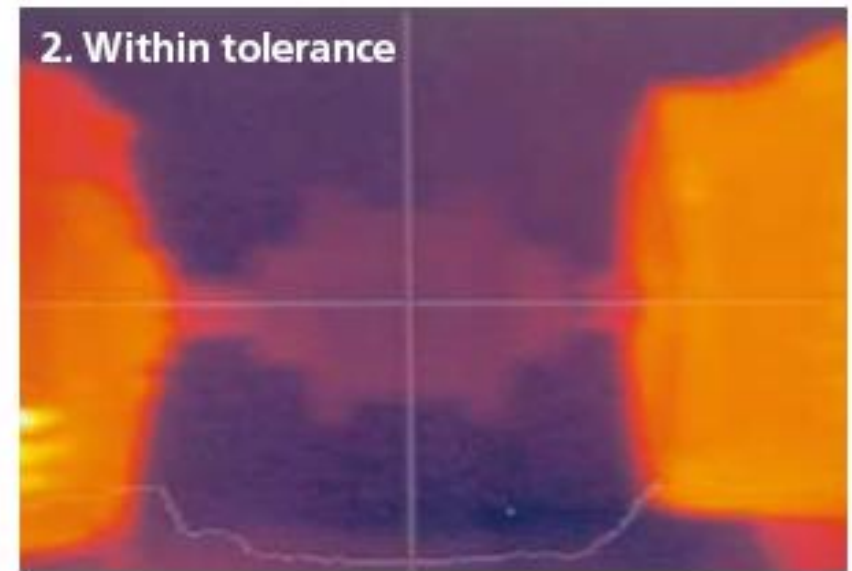
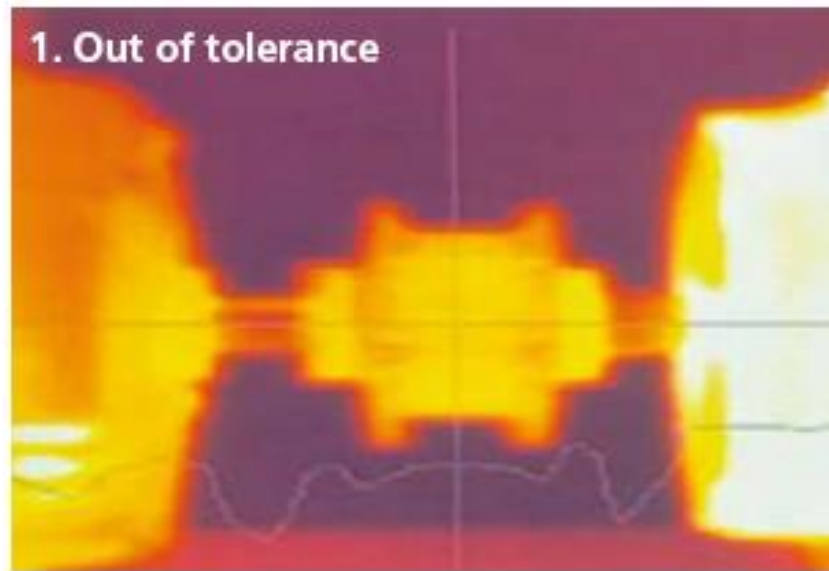
Results of misalignment

- ▶ Increased abrasive wear of following parts:
 - **Bearings**
 - **Seals**
 - **Couplings**
 - **Shafts**
- ▶ Reduction of MTBF – Mean Time Between Failure
- ▶ Extreme: Noise due to increased vibrations
- ▶ Increased power consumption

Signs for a misaligned shaft system:

- ▶ Strong radial and axial vibrations
- ▶ Strong abrasion at bearings, sealings, couplings and broken shafts (extreme)
- ▶ Oil leakage at the bearings
- ▶ High temperature at bearings and couplings
- ▶ Loosing of bolting
- ▶ Increasing energy consumption
- ▶ And others more ...

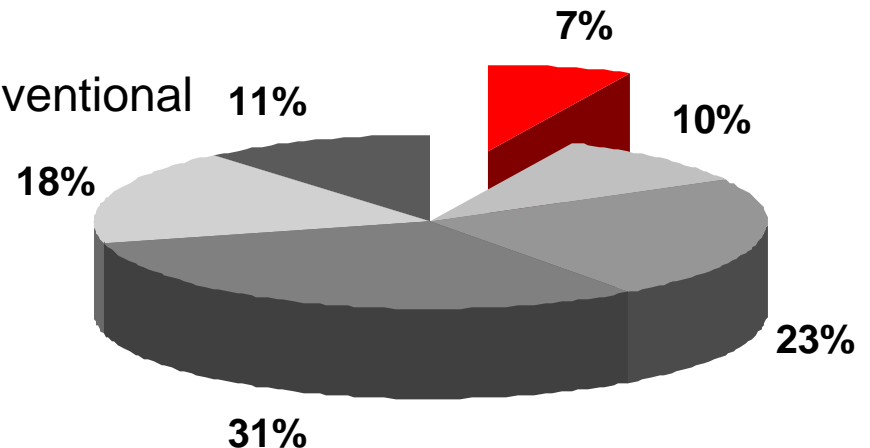
Example: Increase temperature at coupling and Bearing of a motor pump systems (infrared image)



The reality concerning alignment in industry: Example of a chemical company, England

- 160 randomly chosen machines
- 3.000 rotations per minute
- Machines have been aligned with conventional method (dial gauge / straight edge)

Offset (mm)	Measured machines
0,00 – 0,05	7% acceptable alignment
0,06 – 0,10	10% out of tolerance
0,11 – 0,20	23% out of tolerance
0,21 – 0,50	31% out of tolerance
0,51 – 1,00	18% out of tolerance
> 1,00	11% out of tolerance

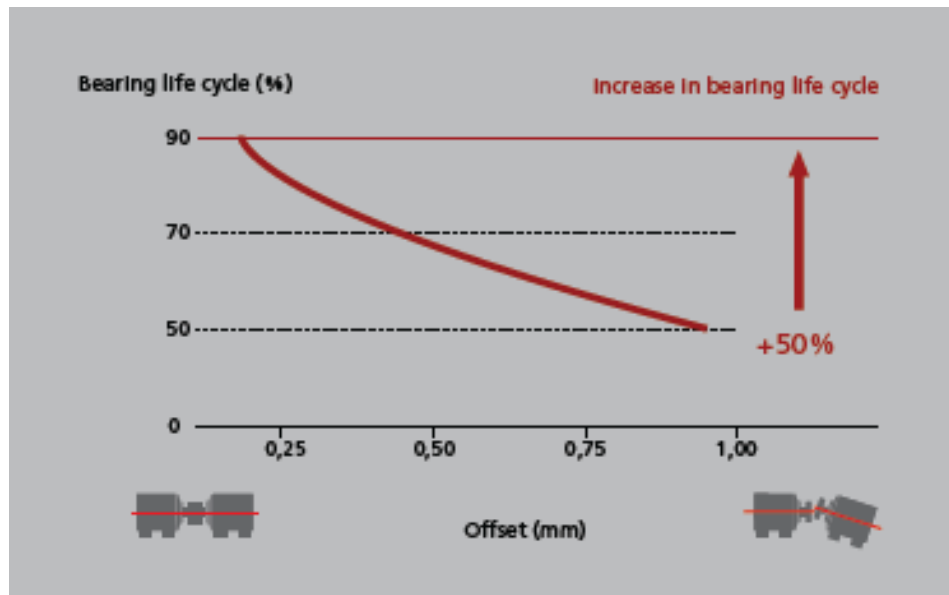


Source: large chemical company in England

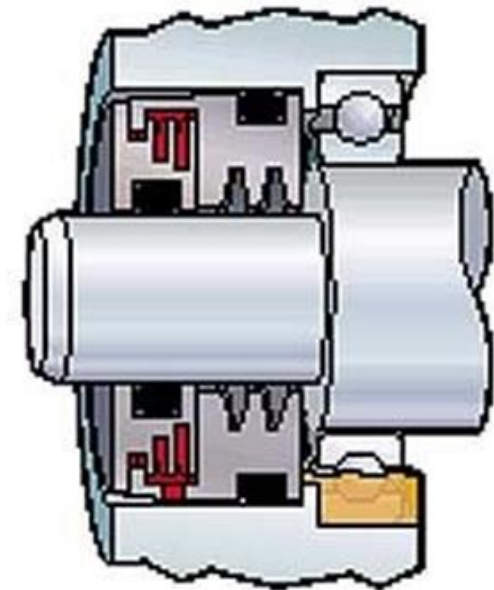
Only 7% of measured machines were aligned within tolerance

Lifetime of bearing

- ▶ The smaller the offset of the two shafts at the coupling, the longer the expected lifetime of the bearings.

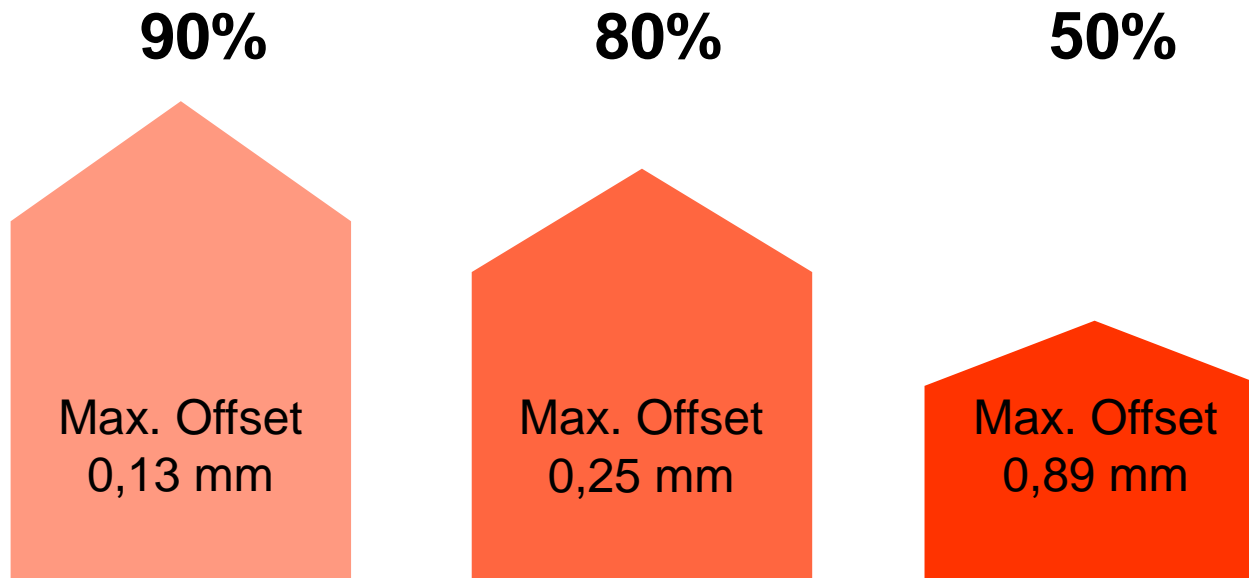


Courtesy of The University of Tennessee



Lifetime of bearings

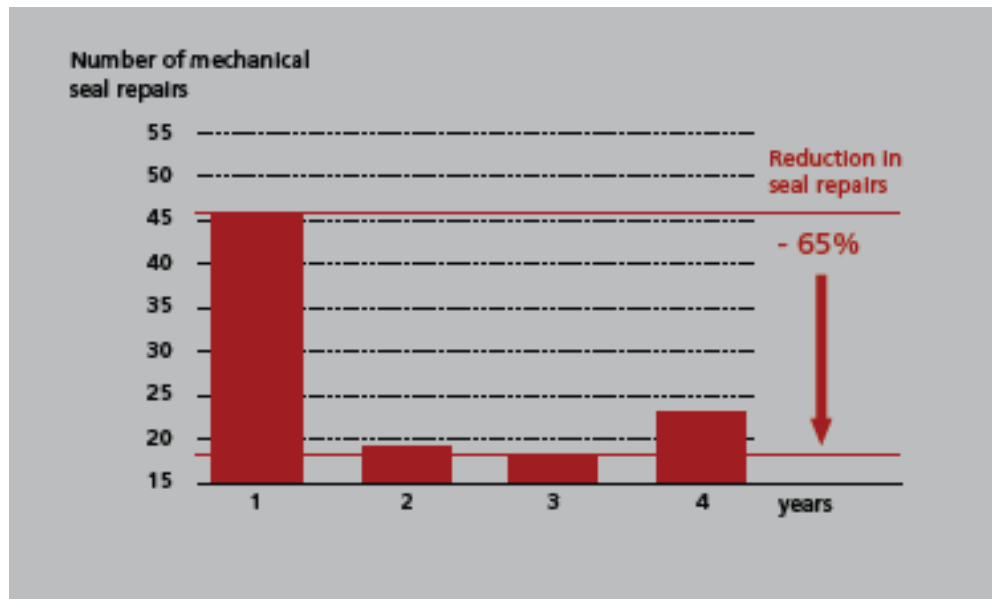
- ▶ Maximal percentage of the expected lifetime of a bearing at the example of a gearbox bearing, relative to a perfect aligned system.



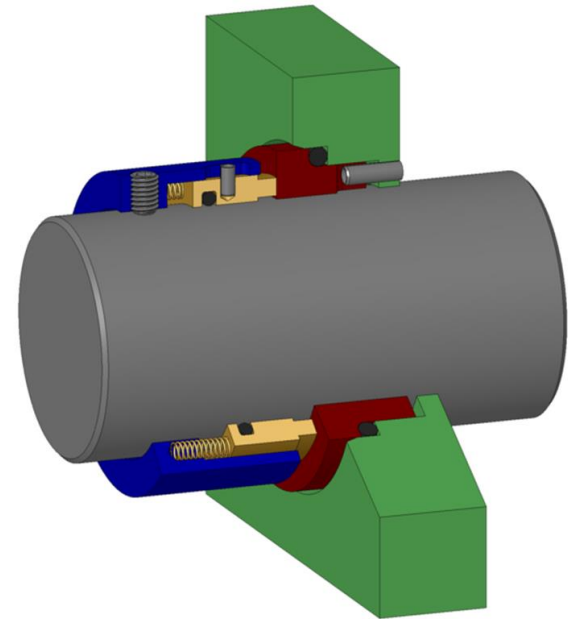
Courtesy of The University of Tennessee

Repair of mechanical seals

- ▶ The number of the repair of seals is reduced by 65% after consequent and regular laser optical alignment has been introduced.

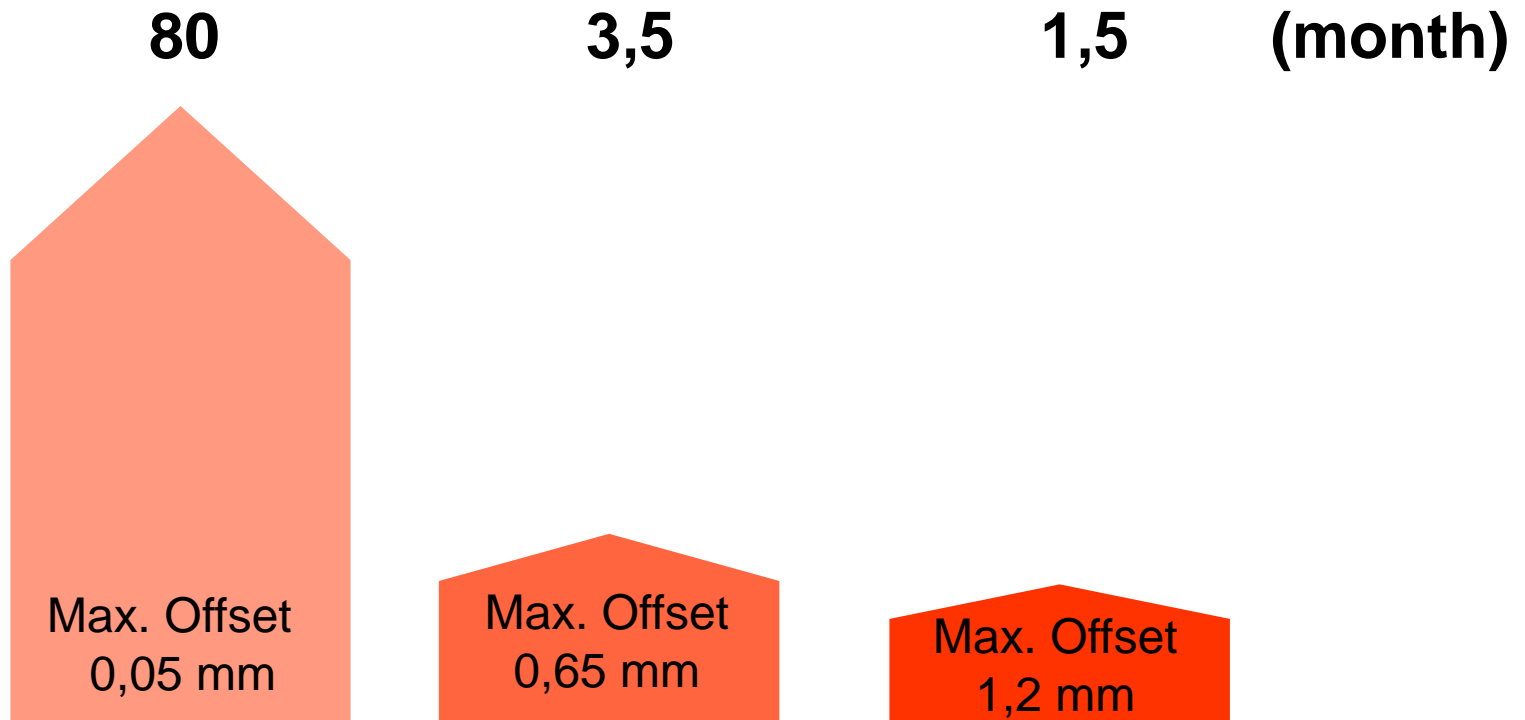


Courtesy of Hoechst AG Gendorf/Germany



Repair of mechanical seals

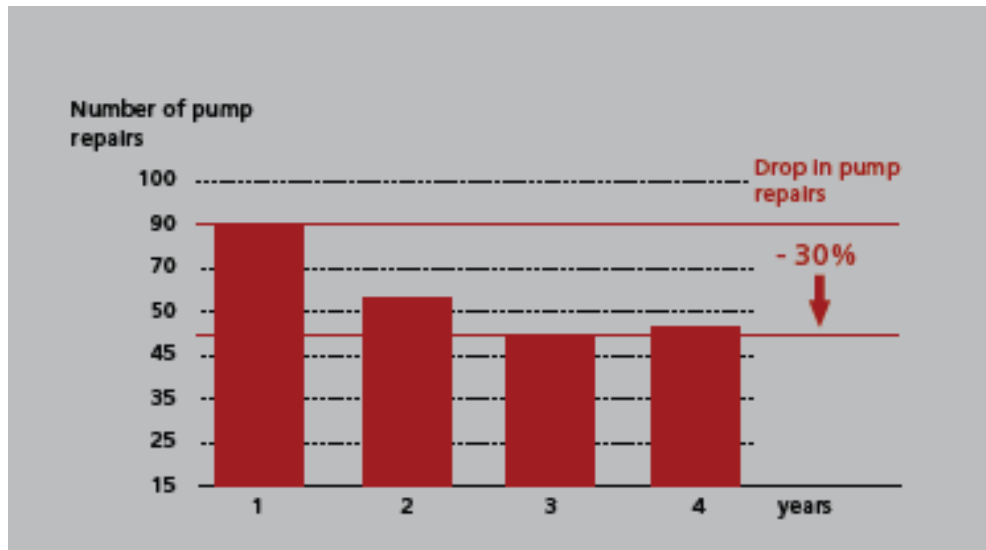
- ▶ The lifetime of seals increases significantly with the precise alignment of shafts.



Courtesy from Durametallic plus AES Seals

Repair of pumps

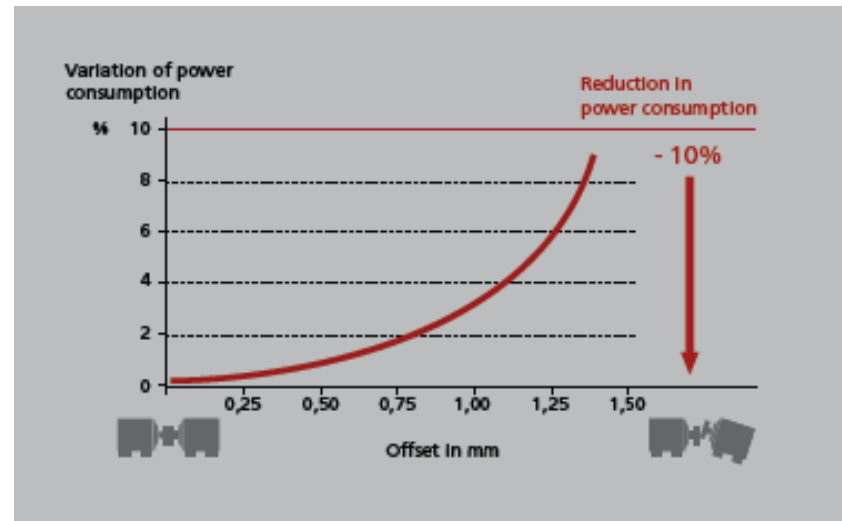
- ▶ The number of pump repairs is dropping 30% after the consequent and regular introduction of laser optical alignment.



Courtesy of Hoechst AG Gendorf/Germany

Changes in terms of energy consumption

- ▶ Significant savings concerning the energy consumption can be achieved due to precise shaft alignment
- ▶ Perfect alignment reduces restoring forces and reduces the energy consumption up to 10%



Source: UK pump association

Courtesy of an UK major chemical plant

Advantages of precis shaft alignment:

- Optimizing the lifetime of assets
- Cost reduction due to increased lifetime of wear parts (bearings, seals)
- Reduction of longterm maintenance costs
- Optimising reliability of the production process
- Increase the availability of assest
- Reduce the energy costs
- Improve the safety in total
- **Contribution to a cleaner environment**



Shaft alignment systems

Standard and mobile shaft alignment products



OPTALIGN smart RS5

The power of precision shaft alignment



ROTALIGN Ultra iS

The intelligent alignment platform



ROTALIGN touch

Cloud-enabled laser shaft alignment system



SHAFTALIGN OS3

The efficiency of laser shaft alignment



tab@lign

Laser shaft alignment on tablets and smartphones

Geometrical measurement systems

Geometrical laser alignment products



LEVALIGN expert
Flatness and level with a spin



LEVALIGN Ultra iS
Flatness, perpendicularity, level,
easily done!



PENTALIGN
Perpendicularity and parallelism
of axes and planes



PARALIGN
The revolutionary method for roll
alignment



CENTRALIGN Ultra expert
Turbine alignment with high accuracy
in less time



OPTALIGN smart RS5
Straightness
Straightness measurement in two
dimensions

Portable Systems for machine condition monitoring

Data collectors, vibration analyzers and balancers



VIBXPERT II

The Expert in data collection, vibration analysis and field balancing



VIBXPERT II Balancer

On-the-spot field balancing - simple, fast and accurate!



VIBSCANNER

The clever data collector & vibration analyzer



VIBROTIP

The 5-in-1 data collector for machine condition monitoring

Online Condition Monitoring Systems



VIBGUARD
Advanced Online Condition Monitoring



VIBNODE
Standard Online system for individual aggregates



VIBRONET Signalmaster
Proven Online Monitoring for industrial plants



VIBROWEB XP
Compact Online Diagnostic Monitoring



VIBGUARD portable
Advanced Condition Monitoring on the move



VIBCONNECT RF
Wireless Online Monitoring

Contact data:

Markus Brotsack

Tel.: +49 89 99 616 144

Mobil: +49 160 906 906 51

E-Mail: markus.brotsack@pruftechnik.com





Literature:

- Dena: “System Effizienz Pumpen”; http://www.industrie-energieeffizienz.de/fileadmin/InitiativeEnergieEffizienz/referenzprojekte/images/Pumpensysteme_alleFactsheets.pdf
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- Investigations at University Tennessee
- UK pump association
- Investigations at Hoechst/Gendorf in cooperation with PRÜFTECHNIK
- Investigations at ICI (Imperial Chemical Industries) in Great Britain in cooperation with PRÜFTECHNIK
- John Piotrowski: “Shaft Alignment Handbook”; CRC Press; 2007³
- PRÜFTECHNIK Alignment Systems Machinery Service Team
- ALIGNMENT newsletter Ausgaben 1/2006 und 3/2009
- Research in Wikipedia



Thank you



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